Autolateral Data Endpoint Protection Technology

Bastionne, Inc.

Introducing Bastionne

The First On-Device Autonomous Cyberattack Prevention Tech

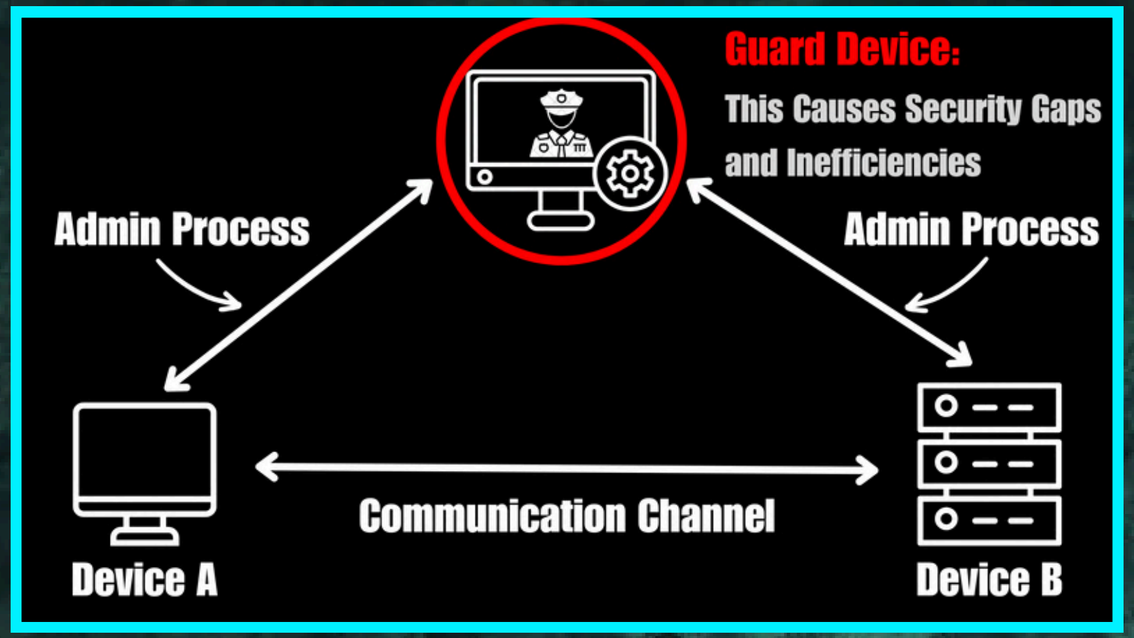
A new frontier, which we are pioneering with support from:

INGRAM MICRO · EY Startup · IBM for Startups · Google for Startups · Alibaba Cloud Catalyst · aws startups

Who Guards the Guards? The Threat That Endangers Critical Infrastructure

As the Internet grew, the need for cybersecurity emerged, and the go-to method was to deploy devices that facilitate various security processes like identity and key management, permissions, etc., essentially acting as guards. This approach remains the status quo today.

The Status Quo



While this works for the general Internet, in critical sectors like banking, defense, and manufacturing, it turns security into an inefficient burden (infrastructure cost, latency, employee-friction, management, and governance) with inherent vulnerabilities (third-parties, session hijacking, response time, human errors) that hackers exploit in attacks like SolarWinds and NotPetya.

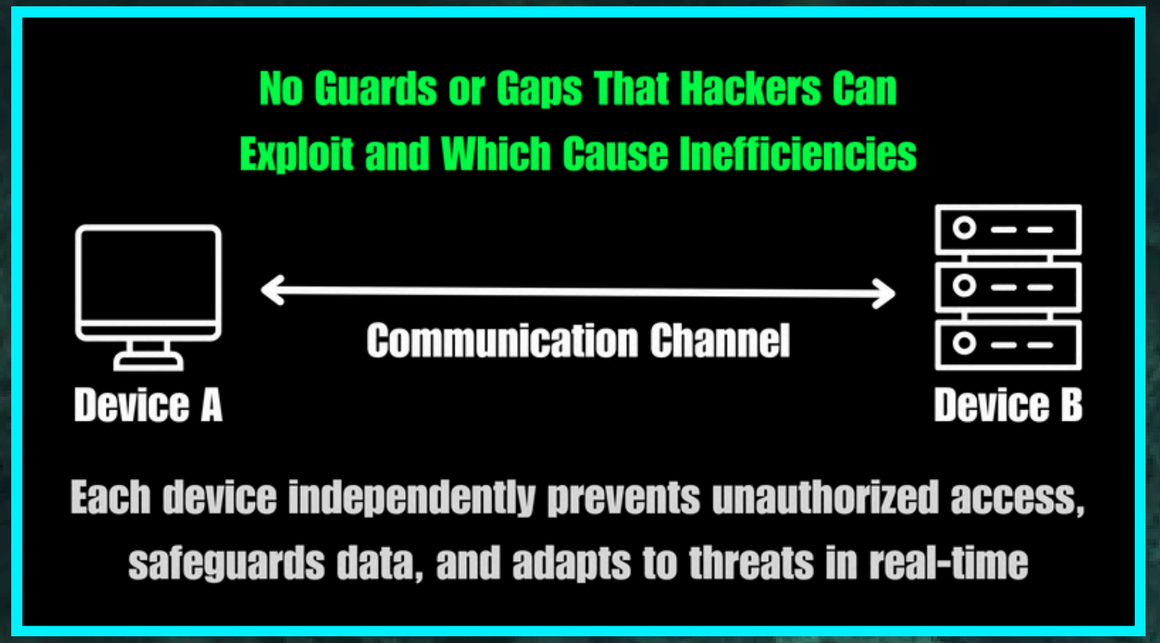
Despite investing billions, these critical sectors are seeing a 140% year-over-year surge in attacks. As the backbone of our modern world, they need a solution—urgently.

The Solution is Bastionne, Fully Autonomous Data Security and Endpoint Protection Software

Bastionne is a new breed of deep-tech security we call: Autolateral Endpoint and Data Protection Technology™ (ADEPT), powered by our award-winning patented IP to enable fully autonomous attack prevention through real-time learning and adaptation on each device.

It empowers devices to secure themselves and adapt in real-time, without relying on external guards, defenses, or third-party entities by using AI (ML) and DLT. This profoundly enhances security and efficiency by closing gaps that hackers exploit in attacks like in SolarWinds, NotPetya, and DarkEnergy.

Bastionne



Due to Its Enhanced Performance, Bastionne Enables Digitization of Processes in IT, OT, Cloud, and Beyond That Have Remained Offline Due to Security Fears.

Breakthrough Efficacy and Efficiency

Bastionne does not need external devices or third-party guards, which enables profoundly enhanced security, increased efficiency, less management, simplified installation, and greater interoperability.

With flaming geo-political tensions and cyber insurance payouts spiralling, the landscape is shifting rapidly. Some of the largest cyber reinsurers have indicated plans to exit coverage for critical sectors, leaving businesses gravely exposed.

Ironically, due to this turmoil, companies want to integrate AI processes to enhance their output and economic outlook (industry 5.0, etc). But many can't due to security implications—Bastionne solves these compounding problems.

This Is What Bastionne Enables:

- **3 Million+ attacks prevented**
- **0 Incidents**
- **94% Cost reduction**
- **~2 Minutes to install**

Reports available at:
www.bastionne.com/sdi-cloud

Market Size

Sector Agnostic

350 $Billion
TAM

Core Targets

142 $Billion
TAM

3,6 $Billion
SOM

Industrial Enterprises

Militaries

Maritime and Logistics

Banks

~1200 clients to reach 100M ARR (0,07% of market)

Competitive Landscape

Key Competitors: Xage and Open Ziti

Key Differentiators

Fully Autonomous Operation:
Unlike competitors, Bastionne operates without external dependencies. Resulting in superior security and cost-efficiency, that enables digitization of key processes.

Every Data Packet Is Uniquely Secured:
One-time tokens and one-time quantum-secure encryption keys are used to secure each data packet using our proprietary protocol, preventing attacks others can't.

Integration Flexibility:
Easily integrates with legacy systems and provides unmatched security for distributed control systems, by closing critical session and data-tunnel gaps.

Business Model

Our flagship product, SDi, is offered in two versions: one for SMBs through cloud marketplaces, and Citadelle, designed for enterprises.

We also offer licensing opportunities to software and hardware vendors to add Bastionne to their technology with our API.

Currently we are focused on onboarding value added resellers (VAR) for SDi, and use corporate contacts to introduce our technology and API.

$84,000
Average
ARR Per Client

76%
Net Margin
on Direct Sales

60%
Net Margin
on VAR Sales

$638,400
Average Customer
Lifetime Value

The Team

Eric
CEO

Iwan
CTO

Charles
CFO

- Deep expertise and patents in SecureTech (blockchain, IAM)
- Led $1B+ in strategic enterprise transactions
- Oversaw $600M in growth and innovation projects
- 3+ years of working together and balanced team expertise

J.P.Morgan REUTERS ABB dun & bradstreet

Traction

$1.9 Million ARR in 24 Months

We Are Here

Targeted Growth in Banking, Maritime, and Manufacturing

EY Startup

"You made something pretty amazing"
-Managed Service Provider

IBM for Startups

$16 000 in Revenue with High-Value Pipeline, Including Two 8 Figure Projects

"This is a total disruptor"
-IT Architect

aws startups

Formed Strategic Partnerships with 6 Fortune 500's and Onboarded 20 MSPs/VARs

Google for Startups

Won Cyber and Military Defense Innovation Award

"Interesting project with a lot of scope"
-Business Development Executive at a leading AV company

Solution Patented and Early MVP Launched

INGRAM MICRO

Alibaba Cloud Catalyst

INNCYBER Innovation HUB
Digital transformation, Cyber & IoT
BEST SOLUTION

Secure the Future with Bastionne

Bastionne is a revolutionary deep-tech cyber solution, poised to make history as it gains strong traction in our target markets.

Our technology has been validated, and we've formed strategic connections with key decision-makers in critical sectors. Momentum is building quickly.

But more importantly, Bastionne acts as a digital enabler, allowing critical processes and systems to harness the power of the internet—without the risks that would have impeded them from going online. Two major partnerships are in the making to do just this.

We envision a world where critical enterprise infrastructure is secure, and every asset—whether a server, smartphone, or data—is protected, allowing organizations to digitize without cybersecurity woes. We're now onboarding partners and investors to make this vision a reality.

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www.bastionne.com